

## Message Text

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PAGE 01 MOSCOW 05359 171735Z

65-60

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 XMB-04 CIAE-00 INR-07 NSAE-00

SAJ-01 NSC-05 STR-04 SS-15 PA-02 PRS-01 USIA-15

TRSE-00 FRB-01 /075 W

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R 171556Z APR 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 9384

INFO USDOC WASHDC

UNCLAS MOSCOW 5359

E.O. 11652 N/A

TAGS: EEWT UR

SUBJ: J.I. CASE SELLS SOVIETS TEN FELLER-BUNCHERS FOR \$1.5  
MILLION

1. V/O PROMMASHIMPORT SIGNED CONTRACT APRIL 10 WITH J.I. CASE FOR PURCHASE OF TEN "DROTT" FELLER-BUNCHERS AND SPARE PARTS WORTH \$1.5 MILLION WITH OPTION OPEN UNTIL DECEMBER 31, 1975 TO BUY ADDITIONAL 100 UNITS. CASE REPS UNDERSTAND MACHINES DESTINED FOR LARGE FOREST PRODUCTS COMPLEX CENTERED IN UST'-ILIMSK ON SIBERIA'S ANGARA RIVER. COMPLEX WILL REPORTEDLY ENCOMPASS BOTH TIMBERING AND MANUFACTURE OF PULP, PAPER, PLYWOOD, CHIPBOARD, AND OTHER FOREST PRODUCTS.

2. WE UNDERSTAND FROM CANDIAN EMBASSY THAT SOVIETS WERE OFFERED PACKAGE DEAL ELIGIBLE FOR GOC EXPORT FINANCING WHICH INCLUDED LOG SKIDDERS PRODUCED IN CANADA BY CLARK EQUIPMENT AND FELLER-BUNCHERS MANUFACTURED BY CANADIAN FIRM. SOVIETS REPORTEDLY SHOWED LITTLE INTEREST IN THIS OFFER, HOWEVER, UNTIL PACKAGE UNTIED. THEY THEN USED GOC CREDITS TO BUY 28 CLARK SKIDDERS FOR \$2 MILLION (WITH OPTION TO PURCHASE 200 MORE ALSO OPEN TO END OF 1975) WHILE BUTING CASE'S US-MADE FELLER-BUNCHERS IN CASH TRANSACTION. THIS IS FURTHER ENCOURAGING EVIDENCE THAT SOVIETS WILL CHOOSE SUPERIOR US PRODUCTS DESPITE ABSENCE OF EXIM FINANCING.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** WOOD PRODUCTS, CONTRACTS, TRADE AGREEMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
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**Page Count:** 2  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01 JUL 2003 by SilvaL0>; APPROVED <29 JAN 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
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**TAGS:** EEW, UR, J I CASE  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006